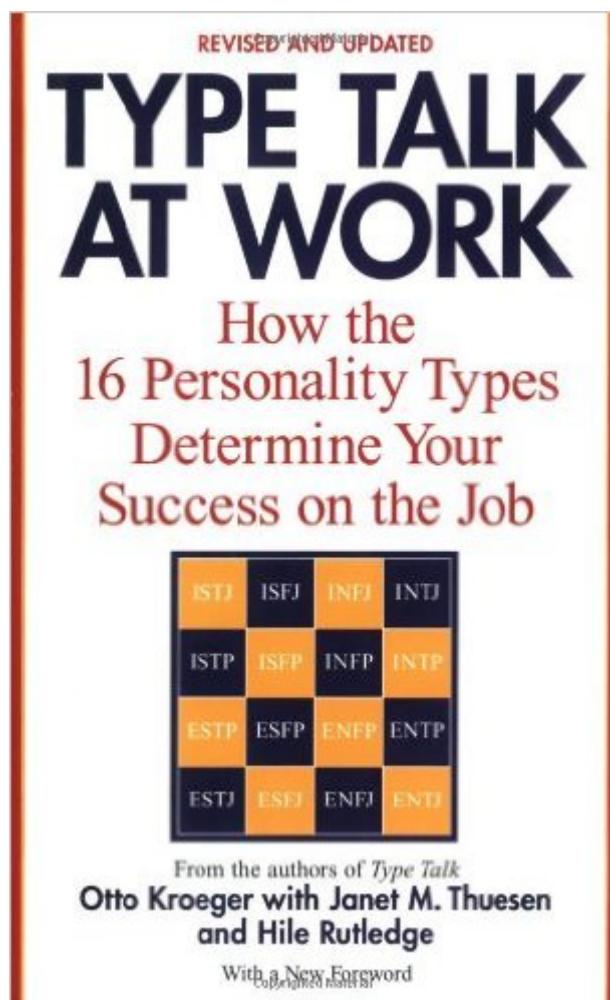


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# Type Talk At Work (Revised): How The 16 Personality Types Determine Your Success On The Job



## **Synopsis**

Whatâ™s Your Type at Work? Are you one of those organized people who always complete your projects before they are due? Or do you put off getting the job done until the very last possible moment? Is your boss someone who readily lets you know how you are doing? Or does she always leave you unsure of precisely where you stand? Do you find that a few people on your team are incredibly creative but can never seem to get to a meeting on time? Do others require a specific agenda at the meeting in order to focus on the job at hand? Bestselling authors Otto Kroeger and Janet Thuesen make it easy to recognize your own type and those of your co-workers in *Type Talk at Work*, a revolutionary guide to understanding your workplace and thriving in it. Fully revised and updated for its 10th anniversary, this popular classic now features a new chapter on leadership, showing you how to be more effective on the job. Get the most out of your employeesâ and employersâ using the authorsâ™ renowned expertise on typology. With *Type Talk at Work*, youâ™ll never look at the office the same way again!

## **Book Information**

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## **Customer Reviews**

Have you ever walked into a co-workers office and asked them a question as they first look at you with a glazed look, and then ask you to repeat the question? Have you dealt with a people who take forever to answer anything? How about trying to understand individuals who seem to be somewhat unfocused and a bit scattered in their conversation? The book *Type Talk* is a great introduction to understanding the personality make up of these types of people and basically everyone else. This

book breaks down the 16 Myers Briggs Types to come up with an introduction to individuals who want to know why people do the things they do. For individuals who know types through the MBTI, this book will assist you in understanding the type of almost anyone you talk with, and be able to relate better with them. For someone who has not been through the MBTI, this book will allow you to be introduced to personality types without animal names, colors or something that sounds like a sickness (phlegmatic....ahem....) You will come to understand and reflect on how someone who tends to be more Introverted or Extroverted, Sensing or iNtuitive, Thinking or Feeling, Judging or Perceiving and how a combination of the above will determine how people tend to relate to the people in their lives, how they approach life in general and daily. This book could help everyone to understand the world we live in. One thing though, don't put people in a box. If someone is considered one of the 16 types, that is not a box they are in, that is the reference they usually feel most comfortably working from. Thuesen and Kroeger bring together their years of research and have a lot of documentation for back up and instruction. A must book if you are in Human Resources, Training or Education or if you love the differences that make up the human race.

The chapters on the 16 profiles is the best presentation of each type that I have seen. It clearly shows that each has a great contribution to make to our society, that no type is BAD. The titles of these chapters are: ISTJ Doing What Should Be Done ISFJ A High Sense of Duty INFJ An Inspiration to Others INTJ Everything Has Room For Improvement ISTP Ready to Try Anything Once ISFP Sees Much But Shares Little INFP Performing Noble Service to Aid Society INTP A Love of Problem Solving ESTP The Ultimate Realist ESFP You Only Go Around Once in Life ENFP Giving Life an Extra Squeeze ENTP One Exciting Challenge After Another ESTJ Life's Administrators ESFJ Host's and Hostesses of the World ENFJ Smooth-Talking Persuaders ENTJ Life's Natural Leaders

This book is an amazing introduction to Typology. I started reading it and could not put it down. There is so much useful information in this book that can only help you when you have dealings with others. It can also help you learn a great deal about yourself. The authors pointed out that was the main purpose of this book. For example is was able to determine that I am a INFP. I also learned that it's very uncommon to be an INFP, being a male. I was also able to learn what types of work environments I work well in, what types of careers people with my type are attracted to, what other types I correspond with best, and much more. Also finding out that all of my poor Introverted people were persecuted for being so quiet, and often received constant day-to-day pressure to get out and

be normal (so I'm not alone). Not realizing that this behavior could not be more normal. This book is a very easy and enjoyable read. Everything is well organized and laid out. The authors use a lot of conversation examples between different personality types, often a riot to read, it also makes a point about different types of people, which really helped me the most. This book has so much to offer, everybody can benefit greatly from it.

This is just one of the books that shows you how to use personality/psychological type at work and is worth reading. It covers nearly all issues we face in the modern workplace like communicating with co-workers, handling stress in the workplace, ethics, time management etc. all from a Type perspective. Kroger and Thuesen do a good job at explaining how Extroverts handle things differently from Introverts, Sensors from iNtuitives, Feelers from Thinkers, & Judgers from Perceivers. Apart from this, in between it gives various tips on how people with different preferences can better understand and work with each other. It also tells interesting tales about the happenings in the workshops they conduct and how they explain to people that it's because of their personality differences that conflicts arise and what they could do to prevent them. It even has some jokes at the end of the book. I thought that the cream of the book was the descriptions of the 16 personality types. My type description was extremely accurate and insightful and three or four of the points mentioned in that seemed shocking to me because they described what went on in my mind and it's something only I knew about. But beware - It isn't so good on finding out what your type is. Overall, a good read!

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